

Solo_Starter Kit For Digital Launch

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Solo Starter Kit for Digital Launches

Everything you need to go from "just an idea" to launched – even if you have no audience, no product, and no money.

1. Day 1 Launch Plan

Get something online and shareable within 24 hours.

STEP 1: Define your offer (30 mins)

- What problem are you solving?
- Who needs it the most right now?
- What format will you deliver it in? (PDF, call, tool, etc.)

STEP 2: Create a one-liner (15 mins)

• Format: "I help [who] do [what] without [pain]"

STEP 3: Build a landing page (2 hours)

- Use Carrd, Typedream, or Framer (free templates available)
- Include headline, 3 bullets, email capture or CTA

STEP 4: Post your story publicly (1 hour)

• Share your "why" + link on Twitter, LinkedIn, Reddit

STEP 5: Invite 5 people personally (15 mins)

• DM friends, old coworkers, or relevant followers

2. One-Person Business Stack (Free Tools)

Use these tools to run everything solo:

- Website: Carrd or Framer (free for 1 page)
- CRM + Emails: MailerLite or Brevo (free plans)
- Payments: Gumroad or Stripe
- Scheduling: TidyCal or Calendly (free tier)
- Invoicing: Wave or Bonsai (free tier)
- Automations: Zapier (basic) or Make (advanced)
- Chat widget: Tawk.to or Crisp (free)

All of these have no-cost plans and are solo-entrepreneur friendly.

3. High-Converting Headlines & Hooks

Use these formulas for your landing page, tweets, or ads:

- 1. "What if [target user] could [desirable result] without [common pain]?"
- 2. "The [niche] playbook I wish I had when I started"
- 3. "I built this to solve [your own frustration] free for early users"
- 4. "Tired of [problem]? Try this free [tool/framework/template]"
- 5. "If you're a [role], save this." + [visual or checklist]

4. Positioning Map Exercise

To figure out your brand's unique angle in a crowded market:

STEP 1: List 3 direct competitors

STEP 2: Create 2 axis labels (e.g., price vs value, simple vs complex)

STEP 3: Plot each competitor

STEP 4: Find your open corner – that's your positioning edge

STEP 5: Write a sentence: "Unlike others, I focus on [x] for [audience]"

5. Where to Promote (Free Communities)

Start promoting here without spending a dollar:

- Indie Hackers Launches, milestones, tools
- r/SideProject Share build progress + landing pages
- Twitter/X Hashtags: #BuildInPublic, #IndieDev
- Product Hunt Discussions Ask, engage, link
- Facebook: SaaS Growth Hacks, Build Sell 30
- Slack: Trends.vc, OnlineGeniuses

Engage first, post value, then soft-promote.

6. Bonus: Simple Branding Kit

Start looking polished in minutes:

- 3 logo templates (Canva) Add your name and go
- Color palettes Try Coolors.co or a free palette generator
- 2 Font pairings Use Google Fonts: Inter + Merriweather or Poppins + Lora
- Social cover templates (LinkedIn, Twitter) Canva, free

Pro tip: Keep it clean. 2 colors max. 1-2 fonts. No fluff.

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